Darling Ingredients Inc. Reports Third Quarter 2020 Financial Results

IRVING, Texas, Nov. 3, 2020 /PRNewswire/ -- Darling Ingredients Inc. (NYSE: DAR, "Darling") --

Third Quarter 2020

- Net income of \$101.1 million, or \$0.61 per GAAP diluted share
- Net Sales of \$850.6 million
- Combined adjusted EBITDA of \$218.5 million
- Diamond Green Diesel ("DGD") earned \$2.41 EBITDA per gallon on approximately 80 million gallons sold
- Global Ingredients business trailing twelve month EBITDA of \$467.6 million demonstrates the continued strength and diversity of the platform

Darling reported net sales of \$850.6 million for the third quarter of 2020, as compared with net sales of \$842.0 million for the same period a year ago. Net income attributable to Darling for the three months ended September 26, 2020 was \$101.1 million, or \$0.61 per diluted share, compared to a net income of \$25.7 million, or \$0.15 per diluted share, for the third quarter of 2019.

"Better results in our food segment combined with a strong performance in our international fuel segment, drove the results for our best quarterly performance of 2020," said Randall C. Stuewe, Chairman and Chief Executive Officer of Darling Ingredients Inc. "We continue to see improved margins in our global rendering through better cost management and our hydrolyzed collagen sales most affected by the economic impact of COVID have seen a solid turnaround."

"DGD had record sales volume of 80 million gallons for the third quarter as our vertically integrated supply chain that supports the lowest cost production system and the lowest carbon scoring feedstocks in North America continued to produce strong results. The plant turnaround in October was completed on schedule as we look to finish up 2020 on a positive note producing 285 million gallons of renewable diesel for the year," Stuewe added.

"Our balance sheet remains strong as we paid down our outstanding term loan B by \$145 million during the third quarter. Our leverage ratio as measured by our bank covenant was 1.93 at the end of the third quarter as we continue to work on achieving an investment grade rating in the future. Our capital expenditures stood at approximately \$185 million for the first nine months of 2020, as we continue to effectively manage our capital expenditures," commented Stuewe.

For the nine months ended September 26, 2020, Darling reported net sales of \$2.6 billion, as compared with net sales of \$2.5 billion for the same period of 2019. Net Income attributable to Darling for the first nine months of 2020 was \$252.1 million, or \$1.51 per diluted share, as compared to a net income of \$70.0 million, or \$0.42 per diluted share, for the first nine months of 2019.

In October 2020, Darling acquired a private company that owned rendering plants located in Belgium for approximately \$29 million. This acquisition adds approximately 50 million pounds of protein meals and 50 million pounds of animal fats to Darling's capabilities, giving the company a stronger position in rendered poultry products in Belgium.

As of September 26, 2020, Darling had \$66.0 million in cash and cash equivalents, and \$934.3 million available under committed revolving credit agreements. Total debt outstanding at the end of the third quarter of 2020 was \$1.5 billion.

Combined adjusted EBITDA was \$218.5 million for the third quarter of 2020, compared to \$147.8 million for the same period in 2019. On a year-to-date basis, combined adjusted EBITDA totaled \$627.0 million for 2020, compared to \$440.5 million on a year-to-date basis for 2019.

Segment Financial Tables (in thousands)

Three Months Ended September 26, 2020	Feed Ingre	dients	Food Ingre	edients	Fue Ingi	l redients	Cor	porate		Total
Net Sales Cost of sales and operating expenses	\$	483,025 361,576	\$	291,842 226,745	\$	75,702 50,047	\$	-	\$	850,569 638,368
Gross Margin	\$	121,449	\$	65,097	\$	25,655	\$	-	\$	212,201
Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization		167 49,028 53,764		16 23,366 20,648		(61) 5,038 8,633		12,561 2,685		122 89,993 85,730
Equity in net income of Diamond Green Diesel Segment operating income/(loss)	\$	18,490	\$	21,067	\$	91,099	\$	(15,246)	\$	91,099 127,455
Equity in net income of unconsolidated subsidiaries	\$	906	\$	-	\$	-	\$	(15,210)	\$	906
Segment Income/(loss)	\$	19,396	\$	21,067	\$	103,144	\$	(15,246)	\$	128,361
Segment EBITDA DGD adjusted EBITDA (Darling's Share)	<u>\$</u>	72,254	\$	41,715	\$	20,678 96,435	\$	(12,561)	\$	122,086 96,435
Combined adjusted EBITDA	\$	72,254	\$	41,715	\$	117,113	\$	(12,561)	\$	218,521
•	Feed		Food		Fue	l				

		i	Foo	d	Fue	l					
Three Months Ended September 28, 2019	Ingredients		Ing	redients	Ingredients		Cor	porate	Total		
Net Sales	\$	496,978	\$	276,467	\$	68,604	\$	_	\$	842,049	
Cost of sales and operating expenses		379,792		214,643		58,488		-		652,923	
Gross Margin	\$	117,186	\$	61,824	\$	10,116	\$	-	\$	189,126	
Loss/(gain) on sale of assets		(2,429)		(253)		13		-		(2,669)	
Selling, general and administrative expenses		47,319		22,811		912		12,507		83,549	
Depreciation and amortization		50,182		19,743		7,895		2,587		80,407	
Equity in net income of Diamond Green Diesel		-		-		32,020		-		32,020	
Segment operating income/(loss)	\$	22,114	\$	19,523	\$	33,316	\$	(15,094)	\$	59,859	
Equity in net loss of unconsolidated subsidiaries	\$	(665)	\$	-	\$	-	\$	-	\$	(665)	
Segment income/(loss)	\$	21,449	\$	19,523	\$	33,316	\$	(15,094)	\$	59,194	
Segment EBITDA	\$	72,296	\$	39,266	\$	9,191	\$	(12,507)	\$	108,246	
DGD adjusted EBITDA (Darling's Share)	\$	-	\$	-	\$	39,548	\$	_	\$	39,548	
Combined adjusted EBITDA	\$	72,296	\$	39,266	\$	48,739	\$	(12,507)	\$	147,794	

$\underline{\textbf{Segment Financial Tables}} \ (\text{in thousands}) \ continued$

DGD adjusted EBITDA (Darling's Share)
Combined adjusted EBITDA

Nine Months Ended September 26, 2020		Feed Ingredients		d redients	Fuel Ingredients		Corporate			Total
Net Sales	\$	1,499,340	\$	841,070	\$	211,674	\$	_	\$	2,552,084
Cost of sales and operating expenses	Ψ	1,117,931	Ψ	652,334	Ψ	147,358	Ψ	_	Ψ	1,917,623
Gross Margin	\$	381,409	\$	188,736	\$	64,316	\$	-	\$	634,46
I(/		202		(20)		(52)				21/
Loss/(gain) on sale of assets		293 153,459		(30) 71,406		(53) 10,645		40.869		210 276,37
Selling, general and administrative expenses Depreciation and amortization		159,968		60,925		24,705		8,113		253,71
Equity in net income of Diamond Green Diesel		139,900		00,923		252,411		0,113		252,41
Segment operating income/(loss)	\$	67,689	\$	56,435	\$	281,430	\$	(48,982)	\$	356,57
Equity in net income of unconsolidated subsidiaries	\$	2,467	\$	J0,7JJ -	\$	201,430	\$	(40,702)	\$	2,46
Segment income/(loss)	\$	70,156	\$	56,435	\$	281,430	\$	(48,982)	\$	359,039
C (EDMID)	ф.	227.657	ø	117 260	ø	52.724	¢	(40.960)	¢	257.97
Segment EBITDA	<u>\$</u>	227,657	\$ \$	117,360	\$ \$	53,724 269,177	\$ \$	(40,869)	\$	357,87 269,17
DGD adjusted EBITDA (Darling's Share) Combined adjusted EBITDA	\$	227,657	\$ \$	117,360	\$ \$	322,901	\$ \$	(40,869)	\$ \$	627,049
Combined adjusted EDITDA	Ψ	227,007	Ψ	117,000	Ψ	022,001	Ψ	(40,002)	Ψ	027,042
	Fee	ed	Food		Fuel					
Nine Months Ended September 28, 2019	Ing	gredients	Ing	redients	Ingredients		Corporate			Total
Net Sales	\$	1,480,244	\$	830,466	\$	193,767	\$	_	\$	2,504,477
Cost of sales and operating expenses	-	1,143,606	_	643,091	_	161,855	-	-	_	1,948,552
Gross Margin	\$	336,638	\$	187,375	\$	31,912	\$	-	\$	555,925
Loss/(gain) on sale of assets		(7,343)		(13,518)		16				(20,845
Selling, general and administrative expenses		142.615		68.129		583		38.242		249,569
Depreciation and amortization		148,271		59,115		24.055		7.616		239,057
Equity in net income of Diamond Green Diesel		- 10,271		-		94,390		- ,010		94,390
Segment operating income/(loss)	\$	53,095	\$	73,649	\$	101,648	\$	(45,858)	\$	182,534
Equity in net loss of unconsolidated subsidiaries	\$	(1,087)	\$		\$		\$	-	\$	(1,087
1 2	\$	52,008	\$	73,649	\$	101,648	\$	(45,858)	\$	181,447
Segment income/(loss)	Ψ									
Segment EBITDA	<u> </u>	201,366	\$	132,764	\$	31,313	\$	(38,242)	\$	327,201

201,366

132,764

113,270

144,583

113,270

440,471

(38,242)

Darling Ingredients Inc. and Subsidiaries Condensed Consolidated Balance Sheets September 26, 2020 and December 28, 2019 (in thousands)

	Sej	otember 26, 2020	De	ecember 28, 2019
<u>ASSETS</u>	(ι	inaudited)		
Current assets:				
Cash and cash equivalents	\$	65,845	\$	72,935
Restricted cash		110		110
Accounts receivable, net		373,583		406,338
Inventories		406,805		362,957
Prepaid expenses		52,359		46,599
Income taxes refundable		3,940		3,317
Other current assets		28,532		25,032
Total current assets		931,174		917,288
Property, plant and equipment, net		1,789,172		1,802,411
Intangible assets, net		474,793		526,394
Goodwill		1,239,343		1,223,291
Investment in unconsolidated subsidiaries		742,875		689,354
Operating lease right-of-use assets		142,269		124,726
Other assets		45,598		47,400
Deferred income taxes		15,762		14,394
	\$	5,380,986	\$	5,345,258
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Current portion of long-term debt	\$	26,185	\$	90,996
Accounts payable, principally trade		206,998		239,252
Income taxes payable		19,013		8,895
Current operating lease liabilities		40,973		37,805
Accrued expenses		330,385		311,391
Total current liabilities		623,554		688,339
Long-term debt, net of current portion		1,448,019		1,558,429
Long-term operating lease liabilities		105,821		91,424
Other noncurrent liabilities		102,559		115,785
Deferred income taxes		265,844		247,931
Total liabilities		2,545,797		2,701,908
Commitments and contingencies				
Total Darling's stockholders' equity		2,773,920		2,565,819
Noncontrolling interests		61,269		77,531
Total stockholders' equity	\$	2,835,189	\$	2,643,350

5,380,986

Darling Ingredients Inc. and Subsidiaries

Consolidated Operating Results For the Three-Month and Nine-Month Periods Ended September 26, 2020 and September 28, 2019 (in thousands, except per share data)

(unaudited)

	,	Three Months Ende	d		Nine Months Ended	1
			\$ Change			\$ Change
	September 26,	September 28,	Favorable	September 26,	September 28,	Favorable
	2020	2019	(Unfavorable)	2020	2019	(Unfavorable)
Net sales	\$ 850,569	\$ 842,049	\$ 8,520	\$ 2,552,084	\$ 2,504,477	\$ 47,607
Costs and expenses:						
Cost of sales and operating expenses	638,368	652,923	14,555	1,917,623	1,948,552	30,929
Loss (gain) on sale of assets	122	(2,669)	(2,791)	210	(20,845)	(21,055)
Selling, general and administrative expenses	89,993	83,549	(6,444)	276,379	249,569	(26,810)
Depreciation and amortization	85,730	80,407	(5,323)	253,711	239,057	(14,654)
Total costs and expenses	814,213	814,210	(3)	2,447,923	2,416,333	(31,590)
Equity in net income of Diamond Green Diesel	91,099	32,020	59,079	252,411	94,390	158,021
Operating income	127,455	59,859	67,596	356,572	182,534	174,038
Other expense:						
Interest expense	(18,793)	(19,359)	566	(55,803)	(60,088)	4,285
Debt extinguishment costs		-	-		(12,126)	12,126
Foreign currency gain/(loss)	(1,239)	466	(1,705)	(709)	(654)	(55)
Other expense, net	(1,912)	(2,614)	702	(5,278)	(7,158)	1,880
Total other expense	(21,944)	(21,507)	(437)	(61,790)	(80,026)	18,236
Equity in net income/(loss)						
of unconsolidated subsidiaries	906	(665)	1,571	2,467	(1,087)	3,554
Income before income taxes	106,417	37,687	68,730	297,249	101,421	195,828
Income tax expense	4,812	10,850	6,038	43,058	23,900	(19,158)
Net income	101,605	26,837	74,768	254,191	77,521	176,670
Net income attributable to						
noncontrolling interests	(480)	(1,116)	636	(2,117)	(7,530)	5,413
Net income attributable to Darling	\$ 101,125	\$ 25,721	\$ 75,404	\$ 252,074	\$ 69,991	\$ 182,083
5						
Basic income per share:	\$ 0.62	\$ 0.16	\$ 0.46	\$ 1.55	\$ 0.42	\$ 1.13
Diluted income per share:	\$ 0.61	\$ 0.15	\$ 0.46	\$ 1.51	\$ 0.42	\$ 1.09
Number of diluted common shares:	166,997	168,266		166,974	168,453	

Darling Ingredients Inc. and Subsidiaries Consolidated Statement of Cash Flows Periods Ended September 26, 2020 and September 28, 2019

(in thousands) (unaudited)

	Nine Mont	hs Ended
	Sept 26,	Sept 28,
Cash flows from operating activities:	2020	2019
Net income	\$ 254,191	\$ 77,521
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	253,711	239,057
Loss/(gain) on disposal of property, plant, equipment and other assets	210	(20,845)
Gain on insurance proceeds from insurance settlement	-	(1,371)
Deferred taxes	13,362	(4,765)
Increase (decrease) in long-term pension liability	(7,960)	1,122
Stock-based compensation expense	19,202	18,543
Write-off deferred loan costs	2,419	4,721
Deferred loan cost amortization	4,242	4,435
Equity in net income of Diamond Green Diesel and other unconsolidated subsidiaries	(254,878)	(93,303)
Distributions of earnings from Diamond Green Diesel and other unconsolidated subsidiaries	207,165	57,118
Changes in operating assets and liabilities, net of effects from acquisitions:		
Accounts receivable	36,083	20,388
Income taxes refundable/payable	8,282	8,058
Inventories and prepaid expenses	(43,980)	(34,371)
Accounts payable and accrued expenses	(10,832)	(19,799)
Other	(10,804)	6,173
Net cash provided by operating activities	470,413	262,682
Cash flows from investing activities:		
Capital expenditures	(184,919)	(245,092)
Acquisitions, net of cash acquired	-	(1,431)
Investment in unconsolidated subsidiary	-	(2,000)
Gross proceeds from disposal of property, plant and equipment and other assets	1,291	15,402
Proceeds from insurance settlement	-	1,371
Payments related to routes and other intangibles	(3,712)	(3,150)
Net cash used by investing activities	(187,340)	(234,900)
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Cash flows from financing activities:		
Proceeds from long-term debt	24,085	511,985
Payments on long-term debt	(171,640)	(566,107)
Borrowings from revolving credit facility	390,971	325,485
Payments on revolving credit facility	(415,800)	(332,884)
Net cash overdraft financing	(33,385)	27,858
Deferred loan costs	(3,688)	(7,027)
Issuance of common stock	67	39
Repurchase of common stock	(55,044)	(11,740)
Minimum withholding taxes paid on stock awards	(7,980)	(3,247)
Acquisition of noncontrolling interest	(8,784)	-
Distributions to noncontrolling interests	(6,253)	(4,500)
Net cash used by financing activities	(287,451)	(60,138)
Effect of exchange rate changes on cash flows	(2,712)	(5,732)
Net decrease in cash, cash equivalents and restricted cash	(7,090)	(38,088)
Cash, cash equivalents and restricted cash at beginning of year	73,045	107,369
Cash, cash equivalents and restricted cash at end of period	\$ 65,955	\$ 69,281
Supplemental disclosure of cash flow information:		
Accrued capital expenditures	\$ (2,202)	\$ 3,978
Cash paid during the period for:		
Interest, net of capitalized interest	\$ 39,481	\$ 49,727
Income taxes, net of refunds	\$ 24,868	\$ 21,475
Non-cash operating activities:		
Operating lease right of use obtained in exchange for new lease liabilities	\$ 44,479	\$ 16,425
Non-cash financing activities:		
Debt issued for service contract assets	\$ 21	\$ -

Diamond Green Diesel Joint Venture Condensed Consolidated Balance Sheets September 30, 2020 and December 31, 2019

(in thousands)

	Sep	tember 30, 2020	Dec	2019
Assets:	(u	inaudited)		
Total current assets	\$	465,669	\$	668,026
Property, plant and equipment, net		1,039,802		713,489
Other assets		32,813		30,710
Total assets	\$	1,538,284	\$	1,412,225
Liabilities and members' equity:				
Total current portion of long term debt	\$	506	\$	341
Total other current liabilities		98,618		75,802
Total long term debt		8,839		8,742
Total other long term liabilities		3,875		4,422
Total members' equity		1,426,446		1,322,918
Total liabilities and members' equity	\$	1,538,284	\$	1,412,225

Diamond Green Diesel Joint Venture Operating Financial Results For the Three-Month and Nine-Month Periods Ended September 30, 2020 and September 30, 2019 (in thousands)

(unaudited)

		-	Three M	Months Ended	Į.				Nine N	Months Ended	Į.	
					\$	Change	_				\$	Change
	Sep	tember 30,	Sept	September 30, Favorable		Se	ptember 30,	Sep	tember 30,	F	avorable	
Revenues:		2020		2019	(Uni	favorable)		2020		2019	(Un	favorable)
Operating revenues	\$	346,276	\$	262,118	\$	84,158	\$	1,000,717	\$	859,647	\$	141,070
Expenses:												
Total costs and expenses less												
depreciation, amortization and												
accretion expense		153,406		183,022		29,616		462,364		633,109		170,745
Depreciation, amortization and		10,772		15,242		4,470		33,660		38,574		4,914
accretion expense												
Total costs and expenses		164,178		198,264		34,086		496,024		671,683		175,659
Operating income		182,098		63,854		118,244		504,693		187,964		316,729
Other income		415		506		(91)		1,076		1,781		(705)
Interest and debt expense, net		(315)		(320)		5		(947)		(965)		18
Net income	\$	182,198	\$	64,040	\$	118,158	\$	504,822	\$	188,780	\$	316,042

Darling Ingredients Inc. reports Adjusted EBITDA results, which is a Non-GAAP financial measure, as a complement to results provided in accordance with generally accepted accounting principles (GAAP) (for additional information, see "Use of Non-GAAP Financial Measures" included later in this media release). The Company believes that Adjusted EBITDA provides additional useful information to investors. Adjusted EBITDA, as the Company uses the term, is calculated below:

Reconciliation of Net Income to (Non-GAAP) Adjusted EBITDA and (Non-GAAP) Pro forma Adjusted EBITDA

	Three Months Ended						Nine Months Ended					
Adjusted EBITDA (U.S. dollars in thousands)		September 26, 2020			tember 28, 2019	Sep	_	Sep	tember 28, 2019			
Net income attributable to Darling	\$	101,125		\$	25,721	\$	252,074		\$	69,991		
Depreciation and amortization		85,730			80,407		253,711			239,057		
Interest expense		18,793			19,359		55,803			60,088		
Income tax expense		4,812			10,850		43,058			23,900		
Foreign currency loss/(gain)		1,239			(466)		709			654		
Other expense, net		1,912			2,614		5,278			7,158		
Debt extinguishment costs		-			-		-			12,126		
Equity in net income of Diamond Green Diesel		(91,099)			(32,020)		(252,411)			(94,390)		
Equity in net (income)/loss of unconsolidated subsidiaries		(906)			665		(2,467)			1,087		
Net income attributable to noncontrolling interests		480			1,116		2,117			7,530		
Adjusted EBITDA (Non-GAAP)	\$	122,086		\$	108,246	\$	357,872	-	\$	327,201		
Foreign currency exchange impact		(3,702)	(1)		-	•	407	(2)		-		
Pro forma Adjusted EBITDA to Foreign Currency (Non-GAAP)	\$	118,384		\$	108,246	\$	358,279	_	\$	327,201		
DGD Joint Venture Adjusted EBITDA (Darling's Share)	\$	96,435		\$	39,548	\$	269,177		\$	113,270		
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218,521

147,794

627,049

440,471

(1) The average rate assumption used in this calculation was the actual fiscal average rate for the three months ended September 26, 2020 of €1.00:USD\$1.17 and CAD\$1.00:USD\$0.75, as compared to the average rate for the three months ended September 28, 2019 of €1.00:USD\$1.11 and CAD\$1.00:USD\$0.76, respectively.

Darling plus Darling's share of DGD Joint Venture Adjusted EBITDA \$

(2) The average rate assumption used in this calculation was the actual fiscal average rate for the nine months ended September 26, 2020 of €1.00:USD\$1.12 and CAD\$1.00:USD\$0.74, as compared to the average rate for the nine months ended September 28, 2019 of €1.00:USD\$1.12 and CAD\$1.00:USD\$0.75, respectively.

About Darling

Darling Ingredients Inc. (NYSE: DAR) is one of the world's leading producers of organic ingredients, producing a wide array of sustainable protein and fat products while being one of the largest producers of renewable clean energy. With operations on five continents, Darling collects waste streams from the agri-food industry, repurposing into specialty ingredients, such as hydrolyzed collagen, edible and feed-grade fats, animal proteins and meals, plasma, pet food ingredients, fuel feedstocks, and green bioenergy. The Company sells its products around the globe and works to strengthen our promise for a better tomorrow, creating product applications for health, nutrients and bioenergy while optimizing our services to the food chain. Darling is a 50% joint partner in Diamond Green Diesel (DGD), North America's largest renewable diesel manufacturer, currently producing approximately 275 million gallons of renewable diesel annually which products reduce Green House Gas (GHG) emissions by up to 85% compared to fossil fuels. For additional information, visit the Company's website at http://www.darlingii.com/csr.

Darling Ingredients Inc. will host a conference call to discuss the Company's third quarter 2020 financial results at 9:00 am Eastern Time (8:00 am Central Time) on Wednesday, November 4, 2020. To listen to the conference call, participants calling from within North America should dial 1-844-868-8847; international participants should dial 1-412-317-6593. Please refer to access code 10149629. Please call approximately ten minutes before the start of the call to ensure that you are connected.

The call will also be available as a live audio webcast that can be accessed on the Company website at http://ir.darlingii.com. Beginning one hour after its completion, a replay of the call can be accessed through November 11, 2020, by dialing 1-877-344-7529 (U.S. callers), 1-855-669-9658 (Canada) and 1-412-317-0088 (international callers). The access code for the replay is 10149629. The conference call will also be archived on the Company's website.

Use of Non-GAAP Financial Measures:

Adjusted EBITDA is not a recognized accounting measurement under GAAP; it should not be considered as an alternative to net income, as a measure of operating results, or as an alternative to cash flow as a measure of liquidity and is not intended to be a presentation in accordance with GAAP. Adjusted EBITDA is presented here not as an alternative to net income, but rather as a measure of the Company's operating performance. Since EBITDA (generally, net income plus interest expense, taxes, depreciation and amortization) is not calculated identically by all companies, this presentation may not be comparable to EBITDA or Adjusted EBITDA presentations disclosed by other companies. Adjusted EBITDA is calculated in this presentation and represents, for any relevant period, net income/(loss) plus depreciation and amortization, goodwill and long-lived asset impairment, interest expense, (income)/loss from discontinued operations, net of tax, income tax provision, other income/(expense) and equity in net loss of unconsolidated subsidiary.

Management believes that Adjusted EBITDA is useful in evaluating the Company's operating performance compared to that of other companies in its industry because the calculation of Adjusted EBITDA generally eliminates the effects of financing, income taxes and certain non-cash and other items that may vary for different companies for reasons unrelated to overall operating performance.

As a result, the Company's management uses Adjusted EBITDA as a measure to evaluate performance and for other discretionary purposes. In addition to the foregoing, management also uses or will use Adjusted EBITDA to measure compliance with certain financial covenants under the Company's Senior Secured Credit Facilities, 5.25% Notes and 3.625% Notes that were outstanding at September 26, 2020. However, the amounts shown in this presentation for Adjusted EBITDA differ from the amounts calculated under similarly titled definitions in the Company's Senior Secured Credit Facilities, 5.25% Notes and 3.625% Notes, as those definitions permit further adjustments to reflect certain other non-recurring costs, non-cash charges and cash dividends from the DGD Joint Venture. Additionally, the Company evaluates the impact of foreign exchange impact on operating cash flow, which is defined as segment operating income (loss) plus depreciation and amortization.

<u>Cautionary Statements Regarding Forward-Looking Information:</u>

{This media release contains "forward-looking" statements regarding the business operations and prospects of Darling Ingredients Inc. and industry factors affecting it. These statements are identified by words such as "believe," "anticipate," "expect," "estimate," "intend," "could," "may," "will," "should," "planned," "potential," "continue," "momentum," and other words referring to events that may occur in the future. These statements reflect Darling Ingredient's current view of future events and are based on its assessment of, and are subject to, a variety of risks and uncertainties beyond its control, each of which could cause actual results to differ materially from those indicated in the forward-looking statements. These factors include, among others, existing and unknown future limitations on the ability of the Company's direct and indirect subsidiaries to make their cash flow available to the Company for payments on the Company's indebtedness or other purposes; global demands for bio-fuels and grain and oilseed commodities, which have exhibited volatility, and can impact the cost of feed for cattle, hogs and poultry, thus affecting available rendering feedstock and selling prices for the Company's products; reductions in raw material volumes available to the Company due to weak margins in the meat production industry as a result of higher feed costs, reduced consumer demand or other factors, reduced volume from food service establishments, or otherwise; reduced demand for animal feed; reduced finished product prices, including a decline in fat and used cooking oil finished product prices; changes to worldwide government policies relating to renewable fuels and greenhouse gas("GHG") emissions that adversely affect programs like the U.S. government's renewable fuel standard, low carbon fuel standards ("LCFS") and tax credits for biofuels both in the United States and abroad; possible product recall resulting from developments relating to the discovery of unauthorized adulterations to food or food additives; the occurrence of 2009 H1N1 flu (initially known as "Swine Flu"), Highly pathogenic strains of avian influenza (collectively known as "Bird Flu"), severe acute respiratory syndrome ("SARS"), bovine spongiform encephalopathy (or "BSE"), porcine epidemic diarrhea ("PED") or other diseases associated with animal origin in the United States or elsewhere, such as the outbreak of African Swine Fever ("ASF") in China and elsewhere; the occurrence of pandemics, epidemics or disease outbreaks, such as the current COVID-19 outbreak; unanticipated costs and/or reductions in raw material volumes related to the Company's compliance with the existing or unforeseen new U.S. or foreign (including, without limitation, China) regulations (including new or modified animal feed, Bird Flu, SARS, PED, BSE, ASF or similar or unanticipated regulations) affecting the industries in which the Company operates or its value added products; risks associated with the DGD Joint Venture, including possible unanticipated operating disruptions and issues relating to the announced expansion project; risks and

uncertainties relating to international sales and operations, including imposition of tariffs, quotas, trade barriers and other trade protections imposed by foreign countries; difficulties or a significant disruption in our information systems or failure to implement new systems and software successfully, risks relating to possible third party claims of intellectual property infringement; increased contributions to the Company's pension and benefit plans, including multiemployer and employer-sponsored defined benefit pension plans as required by legislation, regulation or other applicable U.S. or foreign law or resulting from a U.S. mass withdrawal event; bad debt write-offs; loss of or failure to obtain necessary permits and registrations; continued or escalated conflict in the Middle East, North Korea, Ukraine or elsewhere; uncertainty regarding the exit of the U.K. from the European Union; and/or unfavorable export or import markets. These factors, coupled with volatile prices for natural gas and diesel fuel, climate conditions, currency exchange fluctuations, general performance of the U.S. and global economies, disturbances in world financial, credit, commodities and stock markets, and any decline in consumer confidence and discretionary spending, including the inability of consumers and companies to obtain credit due to lack of liquidity in the financial markets, among others, could cause actual results to vary materially from the forward looking statements included in this release or negatively impact the Company's results of operations. Among other things, future profitability may be affected by the Company's ability to grow its business, which faces competition from companies that may have substantially greater resources than the Company. The Company's announced share repurchase program may be suspended or discontinued at any time and purchases of shares under the program are subject to market conditions and other factors, which are likely to change from time to time. Other risks and uncertainties rega

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